



TELEDYNE FLIR
Everywhere you look™

Our client **Teledyne FLIR** designs, develops, manufactures, markets, and distributes technologies that enhance perception and awareness. **Teledyne FLIR** brings innovative sensing solutions into daily life through thermal imaging, visible-light imaging, video analytics, measurement and diagnostic, and advanced threat detection systems. **Teledyne FLIR** offers a diversified portfolio that serves a number of applications in government & defense, industrial, and commercial markets. Today the company is part of **Teledyne Technologies Inc.** (NYSE:TDY) world leader in enabling technologies to sense, transmit and analyze information for industrial growth markets, employing worldwide around 11.000 employees.

Teledyne FLIR has a simple but ambitious mission : to develop market-leading thermal and sensing technologies which enhance everyday life. From saving energy, to saving lives **Teledyne FLIR** is making a real difference in our world. **Teledyne FLIR's** products are used in a wide array of situations to rescue people in danger, detect criminals, conserve energy, navigate safely, provide security around the globe, and protect our environment.

Teledyne FLIR is looking for individuals who thrive on making an impact and want the excitement of being on a team that wins.

To further strengthen the EMEA Sales Support Team, **Teledyne FLIR** has an exciting career opportunity available for a talented and experienced :

Sales Support Specialist

Central & Eastern Europe

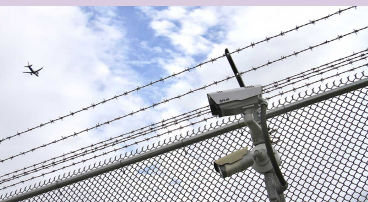
Based in Frankfurt am Main, Germany

MISSION

- As part of a team operating out of different locations in Europe, you will be responsible for supporting Sales Managers, Key Account Managers and Channel Partners in Central & Eastern Europe (mainly the DACH region).
- Acting as a first point of contact for incoming request and inquiries you will guarantee customer satisfaction.
- In addition to being responsible for an efficient and impeccable sales administration you will also support field sales activities and proactive outbound initiatives and campaigns, including seminars, tradeshow, partner events.
- Your versatile range of tasks will also include : tender screening & preparation, CRM administration, organising meetings, demo equipment shipping and inventory management, web store assistance, following up on export licenses and global trade rules, first level support, continuous improvement initiatives etc.
- You will work closely together with colleagues in different departments (e.g. Sales Operations, Service, Finance, Marketing, Global Trade Compliance) and you will report directly to the Sales Support Team Leader for Europe.

PROFILE

- To qualify for this exciting front office position, highly critical to the succes of the company's business, you are an enthusiastic and highly motivated self-starter with a relevant and successful experience in a similar or related position in sales operations (e.g. sales support, inside sales, field sales, customer service), preferably in a competitive and fast-paced international or European B2B environment.
- Experience or affinities with high-tech equipment and solutions are useful but not required.
- Above all you are a resourceful, driven and energitic multi-tasker with excellent commercial, communication and collaboration skills.
- You are a service minded troubleshooter with a strong customer focus and a real can-do mentality.
- You have good administrative skills with attention to detail, quality and efficiency.
- You are familiar with working in a professional CRM environment.
- You are fluent in German and English (verbal & written) with additional European languages as an asset.
- With the *Frankfurt am Main* office as your primary work location and (limited) flexibility to work remotely from your home office, you have the ability to travel occasionally (national/international) for meetings or events. Ideally you are residing not more than approx. 35 KM from the office.



INTERESTED ?

Send your application letter and CV to **Search & Selection** for the attention of Mr. Marc Van Beethoven : m.vanbeethoven@searchselection.com.

You can also register on-line on our website www.searchselection.com and apply directly for this vacancy by following reference number : 14470.



OFFER

Teledyne FLIR offers a competitive salary with other benefits in an expanding, dynamic and stimulating international work environment. You will have the opportunity to develop your career with the world's leading company in thermal imaging and sensing technology.

Teledyne FLIR and all of our employees are committed to conducting business with the highest ethical standards. We require all employees to comply with all applicable laws, regulations, rules and regulatory orders. Our reputation for honesty, integrity and high ethics is as important to us as our reputation for making innovative sensing solutions.

Teledyne FLIR is an equal opportunity employer.

