



STUDIECENTRUM VOOR KERNENERGIE
CENTRE D'ETUDE DE L'ENERGIE NUCLEAIRE

Our client, **SCK-CEN** in Mol (Antwerp) is the Belgian Nuclear Research Centre, one of the largest research organizations in Belgium. Every day, more than 750 employees dedicate themselves to developing peaceful applications of radioactivity. The developments of **SCK-CEN** have already resulted in a long list of innovative and forward-looking applications for the medical world, industry and the energy sector. Constantly striving for excellence in nuclear expertise and research, **SCK-CEN** is today renowned for its expertise world-wide. **SCK-CEN** currently operates 3 major scientific institutes : the *Institute for Nuclear Material Science*, the *Institute for Advanced Nuclear Systems* and the *Institute for Environment, Health and Safety*. Furthermore 3 major programs will contribute to **SCK-CEN** international reputation. The **RECUMO** project is a strategic partnership between **SCK-CEN** and IRE (Fleurus, Belgium) for recycling highly radioactive residues and producing radioactive isotopes for medical purposes. With **MYRRHA** (*Multi-purpose hYbrid Research Reactor for High-tech Applications*), **SCK-CEN** is actively working on designing and building a new multifunctional and state-of-the-art research installation which will open the way to a broad spectrum of applications (<https://myrrha.be>). A third ambitious project, **NURA** (Nuclear Research and Applications) is the new Medical Campus and Radiotherapeutic Development Centre of **SCK-CEN**.

To further strengthen the Business Development & Support Team in Mol, **SCK-CEN** has an exciting career opportunity available for a talented and experienced :

International Business Developer

Radiopharmaceutical Industry and R&D

MISSION

- Key purpose of your role is to explore, identify and harvest existing and future valorization opportunities for SCK-CEN's scientific know-how, technologies, intellectual property and research infrastructure in a wide range of relevant international industrial-scientific markets and with/for private or academic R&D centres.
- Special focus will be on market analysis and long-term business development in the radiopharmaceutical industry for SCK-CEN's new Medical Campus and Radiotherapeutic Development Centre (NURA). This will include e.g. commercialization of medical radioisotopes, building strategic alliances, initiating spin-offs and establishing partnerships (e.g. in Contract Research/Manufacturing : CRO/CMO)
- Together with your colleagues you will develop, manage and implement business plans and marketing initiatives and you will contribute to strategy formulation and to defining the optimum market approach.
- You will participate in fairs, conferences, seminars and colloquia that offer networking opportunities and exposure to potential partners, influencers and decisionmakers.
- You will report directly to the head of Commercialization & Marketing.

PROFILE

- To qualify for this position you have a higher scientific degree (Master/PhD), preferably in the Life Sciences (e.g. Chemistry, Biochemistry, Pharmacology, Bioengineering...).
- Knowledge of applications for radiochemistry is an asset but not mandatory.
- You have a relevant (international) business development or networking experience in high-technological projects, services or solutions for industrial-scientific markets (e.g. pharmaceutical, medical) and R&D environments.
- You have a strong sense of ownership, customer focus and an excellent understanding of the (route to) market.
- You are familiar with long and elaborate sales- & project cycles and you are comfortable with stakeholder management in a complex scientific work environment.
- You are a resourceful and dedicated professional with a strategic view and real business acumen
- You are skilled in market- and profitability analysis, planning and priority-setting.
- You have excellent communication and interpersonal skills and you are strong in championing innovation.
- Your English is impeccable and you are fluent either in Dutch or in French.
- You are ready to travel frequently for short periods of time.



INTERESTED ?

Send your application letter and CV to **Search & Selection** for the attention of Mr. Marc Van Beethoven : m.vanbeethoven@searchselection.com.

You can also register on-line on our website www.searchselection.com and apply directly for this vacancy by following reference number : 11746.

OFFER

SCK-CEN offers attractive long-term career opportunities in an internationally renowned research institute. At **SCK-CEN** you will find a green work environment, an optimal work-life balance and a wide range of training and development opportunities on top of an excellent remuneration package with a wide range of benefits.

