



The world's leading manufacturers of automatic stretch wrapping machines, **Haloila** (www.haloila.com), **Lachenmeier** (www.lachenmeier.com) and **H. Böhl** (www.boehl-einwickeln.com) provide comprehensive solutions for the automatic wrapping of pallets for all industries in which pallet transport is part of the logistics chain. Since 1976, **Haloila** is developing and manufacturing semi-automatic and fully automatic stretch wrapping machines from its manufacturing head office in Masku, Finland. Since 1969, **Lachenmeier** is developing and manufacturing fully automatic stretch hood machines from its manufacturing head office in Sonderborg, Denmark. Since 1926, **H. Böhl** is developing and manufacturing stretch packaging machines for different products packaging by wrapping. All companies have an excellent reputation for finding innovative packaging solutions for a wide variety of industries. Main customer sectors include the food and beverage, chemicals, building materials and pharmaceutical industries. As part of the diversified and international **Signode Group** (www.signode.com) the companies offer a complete packaging solution, including high quality wrapping materials and excellent maintenance services. Today **Haloila**, **Lachenmeier** and **H. Böhl** operate an extensive sales organization, service and partner network on five different continents, giving the company a solid position in the international market.

To strengthen the European Service and After Sales organization the group has an exciting career opportunity available for an experienced and talented (M/F) :

Service & After Sales Manager - France

Automatic Packaging Solutions

MISSION

- After an intensive training period (Finland and Denmark) you will be responsible managing and developing the service and after sales operations in France.
- Leading a Service Profit Center (Le-Bourget-du-Lac, Savoie) you will manage, coordinate, train and motivate a growing team of Service Technicians, Software Engineers and backoffice staff.
- You will coach your Service Team in ensuring customer satisfaction by providing technical support and expert service assistance, including PLC programming, installations, upgrading, repairs and maintenance.
- You are responsible for sales development of Service Solutions for both existing as new machines customers in France territory.
- You will work closely together with colleagues in the European Service Organization, the Machines and Stretch Film Sales Team and with the Production and Design departments.
- You will initiate continuous improvement initiatives and innovations and you will participate in developing the Service Strategy for France.
- You will report directly to the Global Director After Sales Services in Masku, Finland.

PROFILE

- For this position we are looking for a talented professional with a higher degree in Automation, Industrial Maintenance, Electrical Engineering or similar and a successful experience managing a service profit center and field service team in an industrial environment.
- You have a good understanding of Industrial Automation with knowledge of PLC programming and with preferably a basic know-how of mechanical engineering.
- You have strong organizational and interpersonal skills with the ability to inspire and motivate others by providing clear guidelines and setting priorities.
- You have high autonomy and you are committed to delivering excellent customer service in following up on service projects from start to finish.
- You are a good customer relationship builder with strong negotiation and commercial skills.
- You have a real problemsolving attitude with good administrative and reporting skills.
- You are fluent in French & English.
- You are preferably living in Auvergne-Rhône-Alpes or you are prepared to stay closer to the office in Le-Bourget-du-Lac for certain periods of time.
- You are willing to travel intensively all over France with occasional visits to other European countries.



OFFER

The company offers a unique and attractive long-term career opportunity in a professional and international work environment, working with a world class brand. You can look forward to a competitive compensation package with company car.

INTERESTED ?

Send your Application Letter and CV (in English) to **Search & Selection** for the attention of Mr. Marc Van Beethoven : m.vanbeethoven@searchselection.com.
Interviews will be organised on-location in France.

